

ROLLING WHEEL PARTNER NETWORK PROGRAM

Join the Rolling WHEEL Partner Network Program.

Collect profits from selling the most innovative IT security solutions!

Benefits of joining the ROLLING WHEEL Partner Program.

- Adding the best Privileged Access Management, SSL/TLS inspection, user authentication and authorization products to your portfolio.
- Getting new clients interested in IT security products.
- Increased income due to predicted, high demand for such solutions.
- Attractive discounts.
- Quick ROI.
- Free technical and sales training.
- Access to our knowledge base.
- Marketing and sales support.
- Expert technical support.

The choice is yours.

Select one of our great solutions or opt for the entire product range of Wheel Systems.

Why choose WHEEL Systems?

WHEEL Systems has been creating and developing IT security solutions for over 10 years following its **Going beyond security** motto. Developing the IT security market requires constantly tracking trends and reacting quickly to new threats. Our solutions guard the most valuable assets – data. We are the leading vendor of corporate network access monitoring, SSL/TLS encrypted traffic inspection as well as users authentication and authorization. Our team is made up of the best software engineers and computer systems security experts.

Partner Levels



Market Trends

\$75 bln

Global expenses on IT security in 2015. ¹

¹ Gartner, Forecast Analysis: Information Security, Worldwide, 2Q15 Update.

\$512 bln

size of PAM market in 2014 with a predicted increase of around 32%. ²

² Gartner, Market Guide for Privileged Access Management, Felix Gaehtgens and Anmol Singh, 27th May 2015.

33%

How much organizations will reduce dataleaks until 2018. ³

³ Gartner, Predicts 2016: Identity and Access Management.



The most advanced solution for **managing privileged access.**



The only solution from Europe which enables **monitoring SSL/TLS encrypted traffic.**



The most advanced multifactor **user authentication and authorization solution.**

Build your competitive advantage with us!

Join the **ROLLING WHEEL PARTNER NETWORK PROGRAM** today.



Contact

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- www.wheelsystems.com

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Sales-marketing benefits	Bronze	Silver	Gold
Discount policy	Depends on partnership level		
Additional discount for marketing campaigns	—	—	+
Discount on demo version purchase	—	+	+
Reported project protection	—	+	+
Access to „lead generation“ resources	—	—	+
Displaying partner on vendor's website	+	+	+
Recommending partners with the highest status in case of a client inquiry	—	—	+
Marketing material customization	—	case by case	+
Additional financial support of marketing campaigns	—	case by case	+
Access to quarterly marketing plans	—	+	+
Participation in marketing and promotional campaigns	—	case by case	+
Partner's project deployment description promotion	—	case by case	+
Taking part in events organized by the vendor	—	—	by invitation only
Training and certificates	Bronze	Silver	Gold
Taking part in sales training	+	+	+
Access to on-line technical training	+	+	+
Taking part in meetings about new product versions	—	+	+
Access to free technical training (advanced and update)	—	—	+
Access to free certification for product engineers	—	—	+
Technical support	Bronze	Silver	Gold
Priority technical support	—	—	+
Priority access to the newest product revisions (beta release demo)	—	—	+
Access to dedicated Partner Network Support	—	+	+
Requirements	Bronze	Silver	Gold
Signing partnership contract	—	+	+
Publishing information about the vendor's products on the partner's website	+	+	+
Amount of sales representatives	min. 1	min. 2	min. 3
Number of engineers with a technical certificate	—	min. 2	min. 3
Achieving required sales targets	—	+	+
Taking part in mutual business planning	—	+	+
Driving marketing campaigns	—	+	+



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